

Message Text

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PAGE 01 ROME 14397 281840Z

61

ACTION EB-11

INFO OCT-01 EUR-25 ISO-00 CAB-09 CIAE-00 COME-00 DODE-00

INR-10 NSAE-00 RSC-01 FAA-00 L-03 TRSE-00 DRC-01 /061 W

----- 112392

R 281735Z DEC 73

FM AMEMBASSY ROME

TO SECSTATE WASHDC 2518

LIMITED OFFICIAL USE ROME 14397

E.O. 11652: N/A

TAGS: ETRN, IT

SUBJECT: CIVAIR - NORTH ATLANTIC YOUTH FARE

1. LOCAL TWA REPINFORMED EMBOFF DEC 28 THAT ALITALIA IS CONTINUING TO SELL WESTBOUND AND ROUNDTRIP YOUTH FARES FOR 1974 BOOKINGS DESPITE CAB ORDER ABOLISHING THIS SPECIAL FARE AS OF JANUARY 1, 1974. ALITALIA QUOTES ONE-WAY YOUTH FARE (ROME-NEW YORK) OF 173,900 LIRE OFF SEASON AND 189,300 LIRE PEAK SEASON, WITH SIX (6) PERCENT SURCHARGE FOR INCREASED FUEL COSTS ADDED TO BOTH.

2. TWA IS NOT REPORTING NOT SELLING THIS FARE, WHICH PUTS IT AT A COMPETITIVE DISADVANTAGE. ALITALIA STATES THAT "UNDERSTANDING" WAS THAT YOUTH FARE COULD CONTINUE TO BE SOLD IN EUROPE BUT NOT IN THE U.S. AND IS OPERATING ON BASIS THIS "UNDERSTANDING."

3. TWA REP HAS REQUESTED INSTRUCTIONS FROM US HEADQUARTERS.

4. EMBASSY WOULD APPRECIATE CLARIFICATION OF YOUTH FARE SITUATION. IS ALITALIA ONLY NON-US CARRIER CONTINUING TO SELL YOUTH FARES IN EUROPE OR IS THIS A WIDESPREAD PRACTICE? HOW DOES CAB VIEW ALITALIA PRACTICE? WHAT ACTION, IF ANY, DOES DEPARTMENT RECOMMEND EMBASSY TAKE? VOLPE

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Message Attributes

Automatic Decaptioning: X
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Disposition Authority: golinofr
Disposition Case Number: n/a
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Disposition Reason:
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30 JUN 2005

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